

**Who helps Beales deliver imaginative ways of supporting their staff and ultimately giving their customers an even better service and experience.....**



**we do™**

As Dorset's leading Department Store, Beales operate 11 stores across the United Kingdom. Eight trade as Beales - Bedford, Bournemouth, Horsham, Kendal, Poole, Tonbridge, Winchester and Worthing, while the remaining three trade under their own individual names. The company mission is to provide the best value, assortment and service to all their customers.

The importance of IT supporting businesses in the retail sector has never been so high. Like most companies in retail, the number and size of business applications have grown. Also the need to support the business with new technologies has never been so vital.

Consequently, over the last year, Beales have engaged Deverill on two key projects: A Hardware, Domain, Active Directory and Exchange upgrade across the business and a simple yet future proof and reliable Database Storage solution the business can rely upon.

Working closely with Deverill consultants, Beales implemented two separate solutions:

Deverill recommended an Exchange 2007, Active Directory and Domain solution built on HP hardware which is scalable for future needs. Over a three stage project Deverill consultants scoped, managed and delivered a solution, in conjunction with Beales I.T. team, which gave maximum scalability, applying best practice and good value for money. Using different technologies and methodologies for the 11 remote shops, Deverill were able to eliminate the need to visit each of the stores saving time and money.

With an upgrade to Beales ERP system imminent, storage was being addressed ahead of this. As always in retail, and especially with Beales, availability, scalability and affordability were key. With future requirements taken into consideration Deverill recommended and installed an HP2012 SAN with dual controllers to minimise downtime.

"The move from Novell to Microsoft was almost seamless due to the joint project planning, and guidance from Deverill consultants especially Peter and Colin. "

"Colin played an important part in this project, both for his expertise and guidance, but just as important for his hands on approach and professional attitude with users."

"Peter did an excellent job on the storage solution and worked well with our IT team - this was seamless install with no impact to end users."

**Arnold Sincup** IT Manger Beales



**Beales now benefit from:**

- ✓ Better office communications with the new Exchange 2007 mail server and Outlook Web Access
- ✓ New Active Directory and Domain replacing their Novell system
- ✓ A Database storage solution which is capable of future expansion requirements



**Solutions, Support, Training and more...**

**For further information on Deverill Ltd or any product or service please contact us at:-**

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